Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number: /

# Filing at a Glance

Company: The North River Insurance Company

Product Name: Miscellaneous Professional SERFF Tr Num: REGU-125799624 State: Arkansas

Liability

TOI: 17.1 Other Liability - Claims Made Only SERFF Status: Closed State Tr Num: EFT \$100

Sub-TOI: 17.1019 Professional Errors & Co Tr Num: TNR-MEO-08 State Status: Fees verified and

Omissions Liability received

Filing Type: Rate/Rule Co Status: Reviewer(s): Betty Montesi, Edith

Roberts

Author: Jeremy Battles Disposition Date: 09/30/2008

Date Submitted: 09/04/2008 Disposition Status: Filed

Effective Date Requested (New): On Approval

Effective Date Requested (Renewal): On Approval

Effective Date (Renewal):

State Filing Description:

### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number: Domicile Status Comments: Filing was made

and is pending in The North River Insurance

Company's state of domicile (NJ).

Reference Organization: N/A Reference Number: N/A

Reference Title: N/A Advisory Org. Circular: N/A

Filing Status Changed: 09/30/2008

State Status Changed: 09/18/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

The North River Insurance Company (TNR) is submitting independent rates and rules for its new Miscellaneous

Professional Liability Program. The corresponding forms have been submitted separately, as required by your state.

This new Miscellaneous Professional Liability program provides coverage against negligent acts, errors and omissions

SERFF Tracking Number: REGU-125799624 State: Arkansas
Filing Company: The North River Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

in the performance of professional services and covers a wide range of service providers, ranging from low hazard risks such as notaries to higher, more complex risks such as mortgage brokers.

The following items have been included:

- State Required Filing Forms
- Actuarial Memorandum
- Rates & Rules

An EFT in the amount of \$100.00 has been initiated to cover the required filing fees.

We ask that this filing become effective for all policies upon your approval.

# **Company and Contact**

### **Filing Contact Information**

(This filing was made by a third party - insuranceregulatoryconsultantsllc)

Jeremy Battles, Senior Analyst jeremybattles@ircllc.com

50 Broad Street (212) 571-3989 [Phone]

New York, NY 10004

**Filing Company Information** 

The North River Insurance Company CoCode: 21105 State of Domicile: New Jersey

305 Madison Avenue Group Code: 158 Company Type:

P.O. Box 1973

Morristown, NJ 07962-1973 Group Name: Crum&Forster State ID Number:

(973) 490-6600 ext. [Phone] FEIN Number: 22-1964135

-----

# Filing Fees

Fee Required? Yes
Fee Amount: \$100.00
Retaliatory? No

SERFF Tracking Number: REGU-125799624 State: Arkansas

Filing Company: The North River Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

Fee Explanation: Independent Rate Filing

Per Company: No

SERFF Tracking Number: REGU-125799624 State: Arkansas

Filing Company: The North River Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The North River Insurance Company \$100.00 09/04/2008 22277464

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

# **Correspondence Summary**

# **Dispositions**

Status Created By Created On Date Submitted

Filed Edith Roberts 09/30/2008 09/30/2008

**Objection Letters and Response Letters** 

Objection Letters Response Letters

Status Created By Created On Date Submitted Responded By Created On Date Submitted

Pending Edith Roberts 09/18/2008 09/18/2008 Jeremy Battles 09/19/2008 09/19/2008

Industry Response

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number: /

# **Disposition**

Disposition Date: 09/30/2008

Effective Date (New): Effective Date (Renewal):

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

Item Type	Item Name	Item Status	<b>Public Access</b>
Supporting Document	Uniform Transmittal Document-Property Casualty	&Filed	Yes
Supporting Document	NAIC Loss Cost Filing Document for OTHER than Workers' Comp	Filed	Yes
Supporting Document	NAIC loss cost data entry document	Filed	Yes
Supporting Document	Filing Authorization, Actuarial Memo	Filed	Yes
Rate	Miscellaneous Professional Liability - Rates and Rules	Filed	Yes
Rate (revised)	Arkansas State Exception Page	Filed	Yes
Rate	Arkansas State Exception Page	Filed	Yes

SERFF Tracking Number: REGU-125799624 State: Arkansas
Filing Company: The North River Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

# **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 09/18/2008 Submitted Date 09/18/2008

Respond By Date Dear Jeremy Battles,

This will acknowledge receipt of the captioned filing.

Please refer to page 6, of MEO-RR (08/08), Rule 10 as stated below:

10. Commission Expense. The Base Premium contemplates a standard allowance for direct commission expense. If direct commission expense varies from the standard, the Base Premium may be reduced to reflect the difference of a lower commission (i.e., netting down the base rate); however, the Base Premium cannot be increased to reflect a higher commission expense.

This rule will be permissible if you provide the criteria for reduction and state that it will apply non-discriminately to all risks. Please amend accordingly for acceptance.

Please feel free to contact me if you have questions.

Sincerely,

**Edith Roberts** 

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 09/19/2008 Submitted Date 09/19/2008

Dear Edith Roberts,

Comments:

SERFF Tracking Number: REGU-125799624 State: Arkansas
Filing Company: The North River Insurance Company State Tracking Number: EFT \$100

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

### Response 1

Comments: Dear Ms. Roberts:

We have revised the attached Arkansas Exception Page (MEO-RR-AR (08/08)) in response to your September 18th objection letter.

Should you need any additional information or have any questions, please do not hesitate to contact me at the numbers or e-mail address listed below.

Sincerely,

Jeremy W. Battles - Manager Insurance Regulatory Consultants, LLC (212) 571-3884 (phone); (212) 571-2502 (fax) jeremybattles@ircllc.com (e-mail)

### **Changed Items:**

No Supporting Documents changed.

No Form Schedule items changed.

### Rate/Rule Schedule Item Changes

Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing #
Arkansas State Exception	MEO-RR-AR (08/08)	New	
Page			
Previous Version			
Arkansas State Exception	MEO-RR-AR (08/08)	New	
Page			

Sincerely,

Jeremy Battles

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number: /

# **Rate Information**

Rate data does NOT apply to filing.

SERFF Tracking Number: REGU-125799624 State: Arkansas Filing Company: State Tracking Number: EFT \$100 The North River Insurance Company

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Number:

Product Name: Miscellaneous Professional Liability

Project Name/Number:

Filed

### Rate/Rule Schedule

**Review Status: Exhibit Name:** Rule # or Page Rate Action **Previous State Filing Attachments** 

MEO-RR 08-08.pdf

MEO-RR (08/08) New Professional Liability - - Pages 1-12

Rates and Rules

Miscellaneous

Filed Arkansas State AR MEO RR -MEO-RR-AR New

> REVISED 9-19-08.pdf **Exception Page** (08/08)

### I. COVERAGE

This policy insures against negligent acts, errors or omissions in the performance of professional services for others for which the insured is legally obligated to pay as damages.

### II. POLICY FORM

The North River Insurance Company has a duty to defend the Insured and defense expenses are paid on behalf of the Insured. All coverage provided by the policy is in excess of the deductible, which applies to each claim. The policy is non cancellable except for non payment of premium. The policy is written in a claims-made -and -reported- basis and the limit of liability includes defense costs.

### III. POLICY TERM

Policies may be written for a term of one year plus odd time, but not to exceed eighteen (18) months in length. Pro rata premium adjustments are applied for policies written for a periods other than 12 months.

### IV. ELIGIBILITY AND GEOGRAPHIC MARKET

The policy is being offered to entities domiciled in the 50 United States offering professional services listed in the Hazard Class Appendix and provides worldwide coverage for claims brought in the USA.

### V. LIMITS OF LIABILITY

Optional limits of liability are available with this policy. The minimum limit available is \$250,000 each claim and in the policy aggregate inclusive of defense expenses; the maximum limit available is \$10,000,000 each claim and in the policy aggregate inclusive of defense expenses.

### VI. DEDUCTIBLE

Minimum deductibles are assigned based upon the Hazard Class and the gross revenues of the policyholder.

#### VII. MINIMUM PREMIUMS

The minimum premium available for this policy is \$5,000.

### VIII.RATING METHODOLOGY

- **A**. Find profession in the Hazard Group Appendix to determine correct Hazard Group Number.
- **B.** Determine Base Premium from chart below. The Base Premiums below are for each revenue band in the Revenues column and must be added together. Example: a Hazard 1 applicant with \$1,300,000 of revenues, would be calculated as follows:

First \$500,000 of revenue X \$10.60 per \$1,000 = \$5,300Next \$500,000 of revenue X \$2.78 per \$1,000 = \$1,390Next \$300,000 of revenue X \$1.83 per \$1,000 = \$549Total Revenue: \$1,300,000; Total Base Premium = \$7,239.

BASE RATE (Per \$1,000 of Revenues)						
Revenues	Hazard 1	Hazard 2	Hazard 3	Hazard 4	Hazard 5	Hazard 6
\$0-500,000	\$10.60	\$12.25	\$13.45	\$14.65	\$16.00	\$28.00
501,000 - 1,000,000	2.78	3.98	4.64	6.82	7.99	14.00
1,000,001 - 2,000,000	1.83	2.62	3.06	4.50	5.27	9.23
2,000,001 – 3,000,000	1.00	1.43	1.67	2.46	2.88	5.04
3,000,001 - 5,000,000	.91	1.30	1.52	2.24	2.62	4.58
5,000,001 - 10,000,000	.60	.86	1.01	1.49	1.75	3.06
10,000,001 - 15,000,000	.48	.69	.81	1.20	1.41	2.46
15,000,001 - 20,000,000	.38	.55	.65	.96	1.12	1.95
20,000,001 - 25,000,000	.30	.43	.51	.79	.92	1.32
25,000,001 - 50,000,000	.20	.29	.34	.53	.62	.89
50,000,001 - 100,000,000	.13	.19	.21	.30	.35	.62
Over 100,000,000	.09	.11	.14	.20	.23	.41

### C. BASE PREMIUM MODIFICATIONS

Once the Base Premium is developed from Part A and B above, it is modified by applying the appropriate prior acts coverage Modification Factor below. After this C. 1. prior acts modifier establishes the base premium as modified by the Prior Acts factor, steps 2 through 9 are then applicable and those modification factors are added together, and their sum modifies the premium established after C. 1. Prior Acts modified premium is established. A full rating example appears in the Appendix.

**1. Prior Acts.** Base Rates do not include coverage for Wrongful Acts committed prior to the proposed effective date. To provide prior acts coverage for periods of time, multiply the Base Premium by the factor indicated in this chart.

	Modification
Years of prior acts coverage requested	<u>Factor</u>
No Prior Acts coverage	1.00
One Year	1.12
Two Years	1.20
Three Years	1.26
Four or more years	1.35

**2. Claims Experience.** This modifies the premium resulting from the number and severity of previous claims made against the applicant. The factors to be applied below relate to the both the frequency claims and their severity.

Modification

	Modification
Prior Claims Experience*	<u>Factor</u>
None	0.75
Minimal	0.90
Cautionary	1.10
Material	1.25
Significant	Refer to Company

* None Minimal	<ul><li>No reported claims in the previous 5 years</li><li>Previous claim(s) but likelihood of payout, is low</li></ul>
Cautionary	- Previous claim(s) or reserve(s) which have a high probability of payout, or actual payout(s), in an
	amount up to 5% of the policy limit
Material	- Previous claim(s) or reserve(s) which have a high probability of payout, or actual payout(s) in an amount up to 10% of the policy limit
Significant	- Previous claim(s) or reserve(s) with a high probability or payout(s) in excess of 10% of the policy limit

**3.** Length of Experience. This modifies the Base Premium resulting from the applicant's experience in the profession in the Hazard Class Chart, as follows.

	Modification
Years of experience	<u>Factor</u>
Less than three	1.15
Four to six	1.00
Seven to ten	0.95
Eleven to twenty	0.90
More than twenty	0.80

MEO-RR (08/08) Page 3 of 12

**4. Length of Business Operations.** This modifies the base premium resulting from the applicant's time in business under its present name, as follows.

Length of time in business in years	Modification <u>Factor</u>
Less than one	1.25
One to three	1.10
Four to six	1.00
Seven to ten	0.90
Eleven to twenty	0.85
More than twenty	0.80

**5. Use of Independent Contractors.** This modifies the Base Premium resulting from the applicant's use of Independent Contractors or subcontractors to perform professional services.

	Modification
<u>Feature</u>	<u>Factor</u>
Use None	0.90
Do not verify contractor has own insurance	1.15
Account for 25% to 49% of revenues	1.20
Account for over 50% to 65% of revenues	1.30
Account for more than 65% of revenues	Refer to Company

**6. Use of standardized contracts.** This modifies the Base Premium for applicants who use contracts with their clients based upon certain features of such contracts.

Quality of Contract Features *	Modification <u>Factor</u>
Poor	1.20
Below Average	1.10
Average	1.00
Above Average	0.85

\*Poor: contract assumes liability and damages beyond

scope of services and/or provides guarantees or

warranties

Below Average: lack of description of services to be provided,

holds clients harmless, provides indemnities

Average: mutual hold harmless agreement, provides

engagement provisions, defines scope of services

Above average: defines scope of services, limits liability of the

applicant, defines duties of each party, contract and amendments thereto drafted by outside counsel

MEO-RR (08/08) Page 4 of 12

**7. Risk management techniques.** This modifies the Base Premium resulting from the applicant's use of best practices training and educating staff personnel.

	Modification
Number of Procedures*	<u>Factor</u>
All three in place	0.90
Two of three	0.95
Less than two of three	1.00

- \*1. Applicant has a written training program for employees
- 2. Applicant has a written procedural manual for employees to follow
- 3. Applicant requires continuing education of professional employees
- **8. Restrictive or expansive endorsements.** This modifies the Base Premium resulting from attaching either restrictive or expansive endorsements modifying the coverage afforded to the applicant.

Number and Type	Modification <u>Factor</u>
One or more restrictive endorsements	0.90
One or more expansive endorsements	1.10

**9. Schedule rating.** These factors modify the Base Premium resulting from favorable or unfavorable characteristics of the applicant's operations not contemplated in Steps 1 through 8.

-	Modification Range
Schedule Rating Characteristics	<u>Factors</u>
Quality/Amount of assets, liabilities and	
capital invested	0.90 to 1.10
Cash flow/Liquidity	0.90 to 1.10
Revenue/Expense quality/comparison	0.90 to 1.10
Merger/Acquisition activity	0.90 to 1.15
Regulatory authority impact on	
services provided	0.85 to 1.15
Territory of operations	0.90 to 1.10
Complexity and number of services	
Provided	0.85 to 1.15
Additional Insured requests by applican	nt 1.00 to 1.20
Has contingent bodily injury or property	,
damage exposures	1.10 to 1.20
Joint ventures with other entities	0.90 to 1.20

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**10. Commission Expense.** The Base Premium contemplates a standard allowance for direct commission expense. If direct commission expense varies from the standard, the Base Premium may be reduced to reflect the difference of a lower commission (i.e., netting down the base rate); however, the Base Premium cannot be increased to reflect a higher commission expense.

### IX. DETERMINATION OF DEDUCTIBLE

A minimum deductible per claim, including defense expenses, applies based upon both the Hazard Class and the amount of revenues (size) of the applicant in accordance with the following chart. The minimum deductible is found at the coordinate of the appropriate Hazard Class and Revenue size of the Applicant.

MINIMUM DEDUCTIBLE PER HAZARD CLASS							
HAZARD	Revenues <	\$1,000,000-	\$5,000,000-	\$10,000,000	\$25,000,000-	\$50,000,000-	Over
CLASS	\$1,000,000	\$5,000,000	\$10,000,000	-	\$50,000,000	\$100,000,000	\$100,000,000
				\$25,000,000			
1	\$2,500	\$2,500	\$5,000	\$5,000	\$10,000	\$12,500	\$15,000
2	\$2,500	\$3,500	\$7,500	\$10,000	\$12,500	\$15,000	\$17,500
3	\$5,000	\$5,000	\$10,000	\$10,000	\$15,000	\$20,000	\$25,000
4	\$7,500	\$10,000	\$15,000	\$20,000	\$25,000	\$22,500	\$30,000
5	\$10,000	\$12,500	\$17,500	\$20,000	\$25,000	\$27,500	\$35,000
6	\$10,000	\$12,500	\$17,500	\$25,000	\$30,000	\$30,000	\$40,000

An applicant may wish to assume a higher deductible than the minimum determined in the chart above. A credit may be applied in such cases, subject to Referral to the Company for analysis of the risk characteristics of the applicant detailed in the ten step Base Premium process and the Hazard Class in which the applicant belongs.

### X. APPLY APPROPRIATE INCREASED LIMIT FACTORS

When the final Base Premium is determined from XIII. above, the applicant can choose options for various Limit of Liability quotations from the chart below. The final base premium is multiplied by the factor in the chart opposite the requested limit.

LIMIT *	<b>FACTOR</b>
\$ 250,000	.85
\$ 500,000	.95
\$ 1,000,000	1.00
\$ 2,000,000	1.50
\$ 3,000,000	1.85
\$ 4,000,000	2.15
\$ 5,000,000	2.40
\$ 6,000,000	2.65
\$ 7,000,000	2.85
\$ 8,000,000	3.00
\$ 9,000,000	3.35
\$ 10,000,000	3.60

<sup>\*</sup> each claim and in the policy aggregate, including defense expenses. A rounding to the nearest whole dollar is made (.5 or higher rounded up; all else, rounded down).

### XI. MISCELLANEOUS RULES

- **A.** Additional, midterm prorated premium charges of \$25.00 or less will be waived by the Company.
- **B.** Once in effect, the policy cannot be cancelled by the Company for any reason other than for non-payment of premium. When cancelled for non-payment of premium, pro-rated unearned premium will be credited to the Insured.

- **C.** If the Insured requests midterm cancellation, 90% of the unearned premium will be returned to the Insured.
- **D.** The Insured may opt for an Extended Reporting Period at the end of the policy period (for any reason, whether we offer renewal coverage or not) by payment of the additional premium required within thirty days of the expiration date. The Company will provide an Extended Reporting Period of either 12 months for an additional premium equal to 100% of the expiring policy premium, 24 months for an additional premium equal to150% of the expiring premium, or 36 months for an additional premium of 200% of the expiring premium. The Extended Reporting Period premium and length will be entered in Item 8. on the Declarations Page.

### APPENDIX-HAZARD CLASSES 1-6; PAGE ONE OF THREE

Hazard	Class	1
--------	-------	---

**Answering Services** 

Billing Services – Non Medical

Car Title & Tag Services

Cosmetologists
Court Reporters

**Domestic Services** 

Genealogists

Handwriting Analysts

Interpreters
Letter Writers
Manicurists
Messengers
Notaries

Paging Services Party Planners

Photo/Duplicating Services

Polygraph Analysts Printers – non financial

**Translators** 

Welcoming Services Miscellaneous Hazard I Hazard 2

Alarm Monitors
Animal Groomers

Auctioneers Call Centers

Career Counselor

Claims Adjusters (prop/cas

Consumer Services
Convention Consultants

**Documents Destruction Services** 

**Driving Instructors** 

Employment Agents/Staffing

Event Planners Forensic Analysts

Foresters

Funeral Directors Grant Coordinators Home Inspection

Information Storage/Retrieval

Investigators
Janitorial Services
Job Counselors
Kennel Services
Mailing Services

Mgmt. Consultants – marketing Mgmt. Consultants – strategic

Marine Surveyors

Medical Billing Services

Meeting Planners
Meteorologists
Microfilm Service
Office Administration

**Hazard 2 Continued** 

Payroll Services
Photo Duplication

Planners-non structural

Process Servers
Recovery Services
Process Servers
Reservation Services
Seminar Conductors
Speakers Bureau
Subscription – fulfill
Tabulation Service

Teleconferencing
Telemarketing
Tour Operators
Trade Show Services

Training Services
Travel Agents

**Tutors** 

Umpire/Reference Vocational Counseling

Misc. Hazard 2

### APPENDIX – HAZARD CLASSES – PAGE TWO OF THREE

### HAZARD 3

Adjustment Bureau

Antique Dealers/Restorers

Appraisers – not real estate

Arbitrators/Mediators

Benefit Plan Consultants

**Business Outsourcing Service** 

Claims Administration

Claims Adjusting (we/medical)

Collection Agents

Credit Bureau – reporting

**Credit Investigation** 

Custom Brokers

**Debt Counselors** 

**Direct Mail Service** 

**Employee Leasing** 

Employment Agents – prof/mgmt

**Escrow Agents** 

**Expert Witness Service** 

Facilities Management

Farm Managers

Forensic Investigation – financial

**Fulfillment Services** 

**Graphic Designers** 

Hotel Management

Librarian Services

Loan Servicing/Closing – personal

Logistic Consultants

### **HAZARD 3 continued**

Management Consultant

Paralegal

Project/Contract Management

Property Management

**Public Relation Services** 

Real Estate Appraisal - residential

Real Estate Sales

**Relocation Services** 

Research Consultants

Risk Management Services

**Security Services** 

Tax Preparers

Transfer agents

Trustee Services (asset distribution)

Miscellaneous Hazard 3

### **HAZARD 4**

Insurance Agents and Brokers

Real Estate Appraiser – commercial

Third Party Administrator – no benefits

Title Agent or Abstractor

Misc. Hazard 4

MEO-RR (08/08) Page 10 of 12

### APPENDIX - HAZARD CLASSES - PAGE THREE OF THREE

### **HAZARD CLASS 5**

Benefit Plan Administrators Building Surveyors/Consultants Credit Card Intermediaries

Foreclosure Agents

Franchisors

Freight Forwarders

Mortgage Brokers

Premium Finance Company

Printing – financial

Research Organization

**Safety Consultants** 

Structured Settlement Brokers

**Testing Laboratories** 

**Ticket Brokers** 

Trustees- other than asset distribution

Miscellaneous Hazard 5

### **HAZARD CLASS 6**

Business Brokers Contest Managers Games Promoters Lease Brokers Mortgage Brokers Misc. Hazard 6

MEO-RR (08/08) Page 11 of 12

### APPENDIX: RATING EXAMPLE

Applicant is a Translation Service with annual revenues of \$1,300,000 who wishes five years of prior acts coverage, suffered a small claim and has operated under the business name for six years, requesting limit of liability of \$1,000,000.

1. VIII. A. Find profession in the Hazard Group Chart in the Appendix.

Translator; Hazard Group # 1

2. VIII. B. Determine Base Rate from chart, given revenues of \$1,300,000.

First \$500,000 of revenue X \$10.60 per \$1,000 = \$5,300 Next \$500,000 of revenue X \$2.78 per \$1,000 = \$1,390 Next \$300,000 of revenue X \$1.83 per \$1,000 = \$549 Total Revenue: \$1,300,000 Total Base Premium = \$7,239.

3. VIII C. 1. Modify base premium by appropriate Prior Acts Factor from chart:

Five years (four or more years):  $1.35 \times \$7,239 = \$9,772.65$ 

4. VIII. C. Sum up the credits and debits established in VIII. C. 2 through 10:

	DEBITS (+)	<u>CREDITS (-)</u>
VIII C. 2. Claims Experience – minimal		.10
3. Length of experience - 12 yrs.		.10
4. Business operation- 6 yrs		.05
5. Independent contractors- none		
6. Standard contracts- poor	.20	
7. Risk Management- 2 of 3		.05
8. Restrictive endorsement- 1		.10
9. Schedule- complexity of service	.10	
10. Commission- standard		
TOTAL	.30	.40
	.40 credits less	(-) .30 debits = .10 credit

5. VIII. C. Multiply prior acts modified premium by sum of the factors in VIII. C. 2-9:

10% credit =  $.90 \times \$9,772.65 = \$8,795.38$ ; rounded down to **\$8,795.00** 

- 6. IX. Find Deductible in chart at coordinate of Hazard 1 and revenues from \$1,000,000 to \$5,000,000: = \$2,500 deductible
- 7. X. Determine Increased Limit Factor from chart: \$1,000,000 = 1.0; 1.0 X \$8,795 = \$8,795.00 for \$1,000,000 limit with \$2,500 deductible.

EXCEPTION: ARKANSAS EXCEPTION ATTACHED TO RULES AND RATES

MEO –RR- (08/08)

(1) ARKANSAS PERMITS DEFENSE EXPENSES WITHIN THE LIMIT ONLY IF LIMITS ISSUED IN THE POLICY ARE A MINIMUM OF \$1,000,000.

### **NEW RULE:**

POLICIES WIL BE ISSUED WITH MINIMUM LIMIT OF \$1,000,000. ANY POLICY ISSUED WITH A LESSER LIMIT WILL REQUIRE AN ADDITIONAL ARKANSAS AMENDATORY ENDORSEMENT CONVERTING THE COVERAGE TO DEFENSE EXPENSES BEING PAID IN ADDITION TO, AND NOT PART OF, THE LIMIT OF LIABILITY.

(2) ARKANSAS DOES NOT PERMIT COMMISSION EXPENSE (RULE VIII C. 10.) WITHOUT FULL EXPLANATION OF NON DISCRIMINATORY PRACTICES

BECAUSE IT IS DIFFICULT TO QUANTIFY A CONSISTENT NON DISCRIMINATORY METHODOLOGY AND BECAUSE THESE ARE INFREQUENT REQUESTS:

(A) RULE VIII C. 10 IS DELETED AND NOT APPLICABLE IN THE STATE OF ARKANSAS

### **NEW RULE:**

- (B) RULE VIII C 10 IS REPLACED WITH THE FOLLOWING RULE FOR ARKANSAS APPLICANTS:
  - 10. The Base Premium contemplates a standard allowance for direct commission expense. Commission expense may not vary. There shall be no reductions or additions to premium by the use of varying commission expense.

SERFF Tracking Number: REGU-125799624 State: Arkansas EFT \$100 State Tracking Number:

Filing Company: The North River Insurance Company

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

# **Supporting Document Schedules**

**Review Status:** 

Uniform Transmittal Document-Filed Satisfied -Name: 09/30/2008

**Property & Casualty** 

Comments: Attachment:

AR R NAIC Transmittal.pdf

**Review Status:** 

Filed NAIC Loss Cost Filing Document 09/30/2008 Bypassed -Name:

for OTHER than Workers' Comp

N/A **Bypass Reason:** 

Comments:

Filed NAIC loss cost data entry document Bypassed -Name: 09/30/2008

N/A **Bypass Reason:** 

Comments:

Filing Authorization, Actuarial Satisfied -Name:

Memo

Comments:

**Attachments:** 

1 - Filing Authorization Letter.pdf

3 - Actuarial Memorandum.pdf

**Review Status:** 

**Review Status:** 

Filed 09/30/2008

# **Property & Casualty Transmittal Document**

1. Reserved for Insurance Dept. Use Only		у	2. Insurance Department Use only					
			a. Date the filing is received:					
			b.	Analyst:				
			c.	Disposition				
			d.		position of the	filing:		
			e.	Effective da				
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					al Business			
			f.	State Filing				
			g.	SERFF Fili				
			h.	Subject Co	des			
3.	Group Name						G	roup NAIC #
	Crum&Forster							0158
4.	Company Name(s)			Domicile	NAIC #	FEIN#		State #
	The North River Insurance Company			NJ	21105	22-196	4135	
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5.	Company Tracking Number		INK	MEO-08				
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	ntact Info of Filer(s) or Corporate Office				er]			
Co.	Name and address	Title	Tele	ephone #s	FAX			e-mail
	Name and address  Jeremy W. Battles - IRC, LLC		Tele		7-		-	nybattles@ircl
	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501	Title	Tele	ephone #s	FAX		jeren lc.co	nybattles@ircl
	Name and address  Jeremy W. Battles - IRC, LLC	Title	Tele	ephone #s	FAX		-	nybattles@ircl
	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501	Title	Tele	ephone #s	FAX		-	nybattles@ircl
	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501	Title	Tele	ephone #s	FAX		-	nybattles@ircl
	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501	Title	<b>Tel</b> 212	ephone #s -571-3884	FAX 212-571-	2502	-	nybattles@ircl
6.	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501 New York, NY 10004  Signature of authorized filer	Title	212	-571-3884	FAX 212-571-	2502	-	nybattles@ircl
6.	Name and address  Jeremy W. Battles - IRC, LLC 50 Broad Street, Suite 501 New York, NY 10004  Signature of authorized filer	Title	212	ephone #s -571-3884	FAX 212-571-	2502	-	nybattles@ircl
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# **Property & Casualty Transmittal Document—**

20.	This filing	transmittal is	part of Company	/ Tracking #	TNR-MEO-08

21. Filing Description	[This area can be used in lieu of a cover letter or filing memorandum and is free-form text]

The North River Insurance Company (TNR) is submitting independent rates and rules for its new Miscellaneous
Professional Liability Program. The corresponding forms have been submitted separately, as required by your state.
This new Miscellaneous Professional Liability program provides coverage against negligent acts, errors and omissions in the performance of professional services and covers a wide range of service providers, ranging from low hazard risks such as notaries to higher, more complex risks such as mortgage brokers.
22. Filing Fees (Filer must provide check # and fee amount if applicable) [If a state requires you to show how you calculated your filing fees, place that calculation below]
Check #: EFT Amount: \$100.00
Refer to each state's checklist for additional state specific requirements or instructions on calculating fees
***Refer to the each state's checklist for additional state specific requirements (i.e. # of additional copies required, other state specific forms, etc.)

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### **RATE/RULE FILING SCHEDULE**

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the compone

1.	This filing transmittal is part of Company Tracking # TNR-MEO-08							
2.	(Company tracking number of form filing, if applicable)						-08	
						<b>✓</b>	Rate Neutral	(0%)
3.	. Filing Method (Prior Approval, File & Use, Flex Band, etc.) Prior Approval							
4a.				te Change by Written	Company (As P			
	ompany	Overall %	Overall %	# of	Written	Maximum	Minimum	
	Name	Indicated	Rate	premium	policyholders	premium	% Change	% Change
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		(when		this	for this	program	required)	required)
		applicable)		program	program			
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4b.					(As Accepted) I			
	ompany	Overall %	Overall %	Written	# of	Written	Maximum	Minimum
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		(when		this	for this	program	required)	required)
		applicable)		program	program			
		Overall Rate Information (Complete for Multiple Company Filings only)						
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305 Madison Avenue P.O. Box 1973 Morristown, NJ 07962-1973 973-490-6600

This letter will certify that Insurance Regulatory Consultants, LLC (IRC) has been given full authorization to submit filings on behalf of The North River Insurance Company. This authorization extends to all correspondence regarding the filings.

Douglas M. Libby	August 26, 2008
Name	Date
Chairman and Chief Executive Officer	
Title	
The North River Insurance Company	
Company Name(s)	
Davelos M Lithing	(973) 490-6600
Signature	Telephone Number

**The North River Insurance Company** 

NAIC #: 0158-21105

**Miscellaneous Professional Liability Program** 

# The North River Insurance Company Miscellaneous Professional Liability

### **Actuarial Memorandum**

The North River Miscellaneous Professional Liability program provides coverage against negligent acts, errors and omissions in the performance of professional services. This is a new program filing which covers a wide range of service providers, ranging from low hazard risks such as notaries to higher, more complex risks such as mortgage brokers. We have grouped the professional service providers into six hazard groups to distinguish between the inherent differences in frequency and severity potential. In addition, the number of professional service provider classes continues to increase in response to advances in technology and expanded customer needs. As a result, it is likely that many firms provide more than one primary service or are not currently identified in our proposed list of hazard groups. We have provided for these emerging classes through a miscellaneous service category in our plan.

Our base rates and rating variables are based on a compilation of the approved rating plans for other carriers such as CNA and ACE. We will utilize applicants' receipts (or revenue) as the exposure basis for pricing since we believe this is a correlated and relatively unbiased indicator of exposure to loss. We augmented our rating plan with variables that draw upon the expertise of our professional liability underwriting team. Our rating modification factors recognize the importance of contract language, claims experience, financial conditions and risk management. We have structured our underwriting guidelines to ensure a thorough review, careful analysis and proper documentation for each individual account.

SERFF Tracking Number: REGU-125799624 State: Arkansas EFT \$100

Filing Company: The North River Insurance Company State Tracking Number:

Company Tracking Number: TNR-MEO-08

TOI: 17.1 Other Liability - Claims Made Only Sub-TOI: 17.1019 Professional Errors & Omissions

Liability

Product Name: Miscellaneous Professional Liability

Project Name/Number:

# **Superseded Attachments**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

**Original Date:** Schedule **Document Name** Replaced Date Attach

**Document** 

No original date Arkansas State Exception Page AR MEO RR.pdf Rate and Rule 09/04/2008

# EXCEPTION: **ARKANSAS EXCEPTION** ATTACHED TO RULES AND RATES MEO –RR- (08/08)

ARKANSAS PERMITS DEFENSE EXPENSES WITHIN THE LIMIT ONLY IF LIMITS ISSUED IN THE POLICY ARE A MINIMUM OF \$1,000,000.

NEW RULE: POLICIES WIL BE ISSUED WITH MINIMUM LIMIT OF \$1,000,000.

ANY POLICY ISSUED WITH A LESSER LIMIT WILL REQUIRE AN ADDITIONAL ARKANSAS AMENDATORY ENDORSEMENT CONVERTING THE COVERAGE TO DEFENSE EXPENSES BEING PAID IN ADDITION TO, AND NOT PART OF, THE LIMIT OF LIABILITY.